

## Exploring the Coinsurance Clause

### Notation:

For a property insurance policy, let:

$L$  denote the loss amount,  
 $F$  denote the policy face value,  
 $V$  denote the full value of the total property insured, and  
 $c$  denote the coinsurance factor.

### Case I—“Coinsurance Clause”:

Under the “coinsurance clause,” the insurance payment is given by

$$I_c = \text{Min } L, F, L \frac{F}{cV} .$$

Now note that

$$I_c < L \quad \text{A} \quad F < L \quad F < L \frac{F}{cV} \quad \text{or B} \quad L \frac{F}{cV} < L \quad L \frac{F}{cV} < F \\ \text{A} \quad \{F < L \quad cV < L\} \quad \text{or B} \quad \{F < cV \quad L < cV\} .$$

In other words, the coinsurance clause reduces the insurance payment if and only if either case A or case B obtains.

### **Examples:**

Consider the six possible orderings of  $L$ ,  $F$ , and  $cV$  (with  $V = 100,000$ ,  $c = .80$ ):

$$L < F < cV$$

$$F = 60,000$$

$$L = 50,000$$

$$I = 37,500 \text{ (reduced, case B)}$$

$$F < L < cV$$

$$F = 60,000$$

$$L = 70,000$$

$$I = 52,500 \text{ (reduced, case B)}$$

$$F < cV < L$$

$$F = 60,000$$

$$L = 90,000$$

$$I = 60,000 < 67,500(\text{reduced, caseA})$$

$$L < cV < F$$

$$F = 90,000$$

$$L = 70,000$$

$$I = 70,000 < 78,750(\text{not reduced})$$

$$cV < L < F$$

$$F = 90,000$$

$$L = 85,000$$

$$I = 85,000 < 95,625(\text{not reduced})$$

$$cV < F < L$$

$$F = 90,000$$

$$L = 100,000$$

$$I = 90,000 < 112,500(\text{reduced, caseA})$$

**Pure Premium:**

If  $F < cV$ , then

$$\begin{aligned} E[I_c] &= p \int_0^F L \frac{F}{cV} s(L) dL + \int_F^{cV} L \frac{F}{cV} s(L) dL + F \int_{cV}^{\infty} s(L) dL \\ &= p \int_0^{cV} L \frac{F}{cV} s(L) dL + F \int_{cV}^{\infty} s(L) dL, \end{aligned}$$

where  $p$  denotes the probability of a loss, and  $s(L)$  denotes the probability density function describing the relative likelihoods of different loss amounts,  $L$ . It follows that the pure premium (i.e., rate per dollars of property insured) is given by

$$R_c = \frac{E[I_c]}{F} = p \frac{1}{cV} \int_0^{cV} L s(L) dL + \int_{cV}^{\infty} s(L) dL.$$

Consequently,

$$\frac{dR_c}{dF} = 0.$$

If  $F > cV$ , then

$$\begin{aligned} E[I_c] &= p \int_0^{cV} Ls(L)dL + \int_{cV}^F Ls(L)dL + F \int_F^V s(L)dL \\ &= p \int_0^F Ls(L)dL + F \int_F^V s(L)dL . \end{aligned}$$

It follows that the pure premium is given by

$$R_c = \frac{E[I_c]}{F} = p \frac{1}{F} \int_0^F Ls(L)dL + \int_F^V s(L)dL .$$

Consequently,

$$\frac{dR_c}{dF} = -p \frac{1}{F^2} \int_0^F Ls(L)dL < 0 .$$

### **Case II—No “Coinsurance”:**

Now consider a simple property insurance policy with a policy limit equal to the face value,  $F$ , and no coinsurance clause; i.e., the insurance payment is given by

$$I_0 = \text{Min}\{L, F\} .$$

#### **Pure Premium:**

In this case,

$$E[I_0] = p \int_0^F Ls(L)dL + F \int_F^V s(L)dL ,$$

and so the pure premium is given by

$$R_0 = \frac{E[I_0]}{F} = p \frac{1}{F} \int_0^F Ls(L)dL + \int_F^V s(L)dL .$$

Consequently,

$$\frac{dR_0}{dF} = -p \frac{1}{F^2} \int_0^F Ls(L)dL < 0 .$$